



# USDA TURKEY MARKET NEWS REPORT

ISSN 1522-0575

FRIDAY  
MARCH 23, 2007  
VOL. 54 NO. 35

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News and Analysis Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS



The market tone on whole body frozen hens and toms was fully steady to instances firm. Demand light to moderate, best for deferred shipments. Fresh trading for upcoming Easter holiday was light to moderate. No trading was reported. Offerings were short to adequate. The market tone on white meat remains steady to firm. Demand was moderate to good. Offerings short to light and held with confidence. The market tone on bulk parts was mixed ranging from steady to firm. Demand was moderate to good. Offerings were short to adequate.

### EXPORT MARKET HIGHLIGHTS

Trading was slow and centered on light volumes of mechanically separated turkey and tom V-type wings. Inquiry light to moderate. Offerings were short to adequate.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 23, 2007**

CURRENT SHIPMENTS 2/	OFFERS	SALES	WTD AVG	VOLUME (000)	FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
					WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	71-73	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	71-73	-	-	-	-	-	-	-	-
WESTERN REGION 5/	71-73	71	71.00	120	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION	71-73	-	-	-	-	-	-	-	-
CENTRAL REGION	71-73	-	-	-	-	-	-	-	-
WESTERN REGION 5/	71-73	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 22, 2007**

CURRENT SHIPMENTS 2/	OFFERS	SALES	WTD AVG	VOLUME (000)	FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
					WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	71-73	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	71-73	-	-	-	-	-	-	-	-
WESTERN REGION 5/	72-73	-	-	-	81.50	322	JUL	1612	AUG-OCT
					84.50	322	AUG		
					86.50	322	SEP		
					89.50	322	OCT		
					91.50	322	NOV		
16-24 LB TOMS									
EASTERN REGION 3/	71-73	-	-	-	81.50	192	JUL	-	-
CENTRAL REGION 4/	71-73	-	-	-	84.50	192	AUG	-	-
WESTERN REGION 5/	72-73	-	-	-	86.50	192	SEP	5080	AUG-OCT
					89.50	192	OCT		
					91.50	192	NOV		

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF MAR 23, 2007	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO
<b>8-16 LB HENS</b>			
EASTERN REGION	70.50	71.00	67.90 **
CENTRAL REGION	72.00 **	72.73	67.91
WESTERN REGION	71.50	71.60 **	67.30 **

<b>16-24 LB TOMS</b>			
EASTERN REGION	70.50	71.00	67.40 **
CENTRAL REGION	72.00 **	72.86	67.83
WESTERN REGION	72.10 **	71.60 **	67.30 **

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	99-108
FRESH TURKEYS Y TOMS 14-24#	99-108
FROZEN TURKEYS Y HENS 8-16#	71
FROZEN TURKEYS Y TOMS 14-24#	71
FROZEN TURKEYS Y TOMS 24-28#	71-77

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	110-129
TURKEYS Y TOMS UNDER 22#	110-125
TURKEYS Y TOMS 22-24#	110-125
TURKEYS Y TOMS 24-26#	110-125
TURKEYS Y TOMS 26 LBS & OVER	110-125

**NATIONAL FRESH TURKEYS-**

U.S. GRADE A, DELIVERED FIRST RECEIVERS,  
(prices reflect turkeys with timers) Week of 26-MAR-2007

	Price (cents/lb.)	Volume (lbs.)
<b>PRICED AT TIME OF SALE</b>		
8-16 lbs.	84.86	304,000
16-24 lbs.	84.00	60,000
<b>PRICE TO BE DETERMINED</b>		
8-16 lbs.	—	25,000
16-24 lbs.	—	10,000
Total Volume:		399,000

\*\*\*\*\*

**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**

W/E 17-Mar-2007

				(Preliminary)			
---YOUNG TURKEYS---				OLD	TOTAL TURKEYS		
THOUSAND	PCT	CHG	AVG	BANDED	AVG		
HEAD	PW	LIVE WT	--THOUSAND HEAD--	LIVE WT			
North East	763	1	23.89	(A)	764	23.89	
South Atlantic	787	19	32.96	(A)	788	32.96	
North Central	2,019	-5	33.98	(A)	2,020	33.98	
South Central	730	5	18.31	(A)	730	18.31	
West	314	29	25.82	(A)	314	25.82	
U.S. total	4,613(B)	3	29.11	3	4,616	29.11	
To-date							
2007	47,427(B)			47	47,474		
To-date							
2006	45,937(B)			59	45,996		

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: this week 15,000; for the current year to date 156,000; for last year to date 241,000.

**TURKEY MOVEMENT TREND**

(IN THOUSAND POUNDS)

Slaughter-certified ready-to-cook turkeys

February	413,399*
March 1 - 17, 2007	250,958*
To date 2007	1,056,146*
To date 2006	1,057,724*

\* Preliminary

**LIVE TURKEYS SLAUGHTERED**

W/E 17-Mar-2007		YOUNG	YOUNG	OLD	TOTAL
		HENS	TOMS	BREEDERS	TURKEYS
-----THOUSANDS-----					
Head	2,112	2,486	15	3	4,616
Avg Wt	17.99	38.57	25.36	30.44	29.11
Last week	1,801	2,670	22	4	4,497
Same wk yr ago	1,821	2,645	22	17	4,505
Avg Wt	17.22	38.51	25.66	25.90	29.79
To-date/2007	19,837	27,434	156	47	47,474
To-date/2006	18,564	27,132	241	59	45,996

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**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT,**

FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 22 MARCH 2007.

The market tone on frozen tom drums was steady on frozen, steady to barely steady on fresh. Demand light to moderate. Offerings of frozen tom drums short to instances adequate, fresh light to fully adequate. The market tone on tom necks and tom full-cut wings was steady to instances firm with tom full-cut wings strongest. Demand moderate to good for the short to light offerings. The market tone on tom 2-joint wings was mostly steady for the light demand. Offerings adequate. The market tone on fresh -20% mechanically separated turkey (MST) was steady to barely steady. Demand moderate with some noting improved interest at the lower trending price levels. Offerings short to fully adequate, mostly adequate to fully adequate. Trading was active on fresh MST, balance slow to moderate. Premiums were noted on fresh tom breast meat for prompt shipments. Livers traded at 16 cents delivered domestic.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		W	116.00	400
BREASTS, 4-8 LBS GRADE A—FRESH 2/	158.00		158.00	46
BREASTS, 4-8 LBS PLANT GRADE 2/				
DRUMSTICKS, TOM		W	51.00	31
DRUMSTICKS, TOM—FRESH	46.00		46.00	120
DRUMSTICKS, HEN	37.00		37.00	80
WINGS, FULL-CUT, TOM	34.00-40.50		37.25	80
WINGS, FULL-CUT, HEN		F	41.00	20
WINGS, V-TYPE, TOM		W	51.00	80
WINGS, V-TYPE, HEN		W	69.00	120
NECKS, TOM	29.00-31.50		29.65	172
NECKS, HEN				
BREASTS, B/S, TOM 3/		T	210.67	120
BREASTS, B/S, TOM—FRESH 3/	214.00-226.00		221.33	120
THIGH MEAT		W	91.00	80
THIGH MEAT—FRESH		W	96.00	120
BREAST TRIM MEAT		T	96.00	80
SCAPULA MEAT		R	105.00	40
TENDERLOINS				
DESTRAPPED TENDERS				
DESTRAPPED TENDERS—FRESH	204.00-208.00		207.72	86
WING MEAT WITH SKIN		W	79.50	80
MECHANICALLY SEPARATED 4/	20.00		20.00	40
MECHANICALLY SEPARATED—FRESH 4/	24.00-29.00		26.00	480
EXPORT TRADING				
DRUMSTICKS, TOMS		W	51.25	160
WINGS FULL-CUT - TOMS		W	33.00	72
WINGS, V-TYPE, TOM		M	52.00	208
TAILS		W	29.00	120
MECHANICALLY SEPARATED 4/		W	19.00	52
THIGH MEAT - FROZEN	90.00		90.00	52

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT,**

FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 23 MARCH 2007.

The market tone on white meat was steady to firm with tom breast meat and destrapped tenderloins strongest. Some industry members surprised on the lack of upward movement on wing meat with skin when compared to the other white meats. Demand moderate to good. Offerings short to instances adequate and held with confidence. The market tone on thigh meat was mostly steady with fresh strongest. Demand light to moderate for light to adequate offerings. Trading centered on a heavy volume of open priced fresh tom breast meat with price ceilings of 225 cents April and 235 cents May, balance light to moderate. For domestic: fresh wing meat with skin 78-82, fresh scapula 97-105, Grade A non-basted breasts - 8-10 lb. 130, 12-16 lb 190 cents delivered. For export: Grade A basted 8-10 lb. breasts 104 cents shipping point.

DOMESTIC TRADING	PRICE RANGE	LST CDE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		W	116.00	400	116.00	400
BREASTS, 4-8 LBS GRADE A--FRESH 2/		R	158.00	46	158.00	46
BREASTS, 4-8 LBS PLANT GRADE 2/						
DRUMSTICKS, TOM	51.00		51.00	21	49.11	212
DRUMSTICKS, TOM--FRESH	46.00-51.00		47.38	210	47.62	450
DRUMSTICKS, HEN		R	37.00	80	38.05	149
WINGS, FULL-CUT, TOM	39.00		39.00	40	37.16	213
WINGS, FULL-CUT, HEN		F	41.00	20		
WINGS, V-TYPE, TOM	51.00		51.00	32	51.00	112
WINGS, V-TYPE, HEN	59.00-65.00		60.20	100	65.00	220
NECKS, TOM	28.00-31.00		28.45	267	28.85	643
NECKS, HEN						
BREASTS, B/S, TOM 3/		T	210.67	120	210.67	120
BREASTS, B/S, TOM--FRESH 3/	213.00		213.00	40	216.09	460
THIGH MEAT		W	91.00	80	91.00	80
THIGH MEAT--FRESH	95.00		95.00	40	95.75	160
BREAST TRIM MEAT		T	96.00	80	96.00	80
SCAPULA MEAT						
TENDERLOINS						
DESTRAPPED TENDERS						
WING MEAT WITH SKIN	78.00-80.00		78.86	140	79.09	220
DESTRAPPED TENDERS--FRESH	200.00-206.00		203.54	52	205.24	158
MECHANICALLY SEPARATED 4/	20.00		20.00	40	20.00	170
MECHANICALLY SEPARATED--FRESH 4/	25.00-28.50		25.75	276	26.13	1340
EXPORT TRADING						
DRUMSTICKS, TOMS		W	51.25	160	51.25	160
WINGS FULL-CUT - TOMS		W	33.00	72	34.18	176
WINGS, V-TYPE, TOM	52.00		52.00	156	52.00	364
TAILS		W	29.00	120	28.38	160
MECHANICALLY SEPARATED 4/	20.00		20.00	120	19.70	172
THIGH MEAT - FROZEN		R	90.00	52	90.00	52

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

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2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.